

Financial and Operating Statistics (Page 1 of 5)

(in millions, except per share amounts and otherwise indicated)

	2017					2018				
	First	Second	Third	Fourth	Total	First	Second	Third	Fourth	Total
Income Statement Data										
Sales	\$ 872	\$ 858	\$ 885	\$ 898	\$ 3,513	\$ 874	\$ 976	\$ 974	\$ 932	\$ 3,756
Operating income (loss) ⁽¹⁾	(9)	(48)	46	53	42	48	121	135	75	379
Interest expense	(11)	(12)	(13)	(13)	(49)	(13)	(11)	(12)	(11)	(47)
Net income (loss) including noncontrolling interests	(46)	(73)	26	15	(78)	10	72	117	36	235
Net income (loss) attributable to noncontrolling interests	1	1	2	2	6	-	-	-	-	-
Net income (loss) attributable to Resolute Forest Products Inc.	(47)	(74)	24	13	(84)	10	72	117	36	235
Diluted net income (loss) per share attributable to Resolute Forest Products Inc. common shareholders	\$ (0.52)	\$ (0.82)	\$ 0.26	\$ 0.14	\$ (0.93)	\$ 0.11	\$ 0.77	\$ 1.25	\$ 0.38	\$ 2.52
Special dividend declared per common share	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1.50	\$ 1.50
Average diluted shares outstanding (in thousands)	90,195	90,344	91,639	93,032	90,474	92,999	93,197	93,393	94,442	93,257
Ending shares outstanding (in thousands)	89,751	89,751	89,798	90,197	90,197	90,315	90,342	90,345	90,730	90,730
Financial Position										
Cash and cash equivalents	\$ 39	\$ 44	\$ 38	\$ 6	\$ 6	\$ 13	\$ 6	\$ 72	\$ 304	\$ 304
Working capital ⁽²⁾	630	580	608	618	618	626	664	749	573	573
Fixed assets, net	1,866	1,779	1,737	1,716	1,716	1,684	1,669	1,545	1,515	1,515
Total assets	4,335	4,171	4,232	4,147	4,147	4,122	4,025	4,145	3,935	3,935
Current portion of long-term debt	1	1	-	1	1	1	1	1	223	223
Long-term debt, net of current portion	880	839	832	788	788	778	674	644	422	422
Net debt ⁽³⁾	842	796	794	783	783	766	669	573	341	341
Liquidity ⁽⁴⁾	380	414	400	418	418	452	517	654	821	821
Total Resolute Forest Products Inc. shareholders' equity	1,655	1,590	1,607	1,599	1,599	1,615	1,691	1,809	1,534	1,534
Noncontrolling interests	19	20	22	1	1	1	1	1	1	1
Total equity	1,674	1,610	1,629	1,600	1,600	1,616	1,692	1,810	1,535	1,535
Cash Flow Information										
Cash flows provided by (used in) operations	\$ (39)	\$ 99	\$ 39	\$ 59	\$ 158	\$ 62	\$ 158	\$ 131	\$ 84	\$ 435
Cash invested in fixed assets	(69)	(47)	(20)	(28)	(164)	(25)	(28)	(41)	(61)	(155)
Dispositions of assets	-	-	3	18	21	-	2	-	334	336
Decrease (increase) in countervailing duty cash deposits on supercalendered paper	(5)	(7)	(5)	(5)	(22)	(5)	(6)	24	35	48
Decrease (increase) in countervailing and anti-dumping duty cash deposits on softwood lumber	-	(4)	(14)	(8)	(26)	(14)	(27)	(21)	(15)	(77)
Decrease (increase) in countervailing duty cash deposits on uncoated groundwood paper	-	-	-	-	-	(2)	(4)	-	-	(6)
Cash flows provided by (used in) investing activities	(74)	(58)	(36)	(23)	(191)	(46)	(63)	(38)	293	146
Net borrowings (repayments) under revolving credit facilities	118	(41)	(7)	(51)	19	(9)	(105)	(30)	-	(144)
Payment of special dividend	-	-	-	-	-	-	-	-	(136)	(136)
Cash flows provided by (used in) financing activities	118	(41)	(8)	(66)	3	(10)	(105)	(30)	(136)	(281)

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(in millions, except per unit items and otherwise indicated)	2017					2018				
	First	Second	Third	Fourth	Total	First	Second	Third	Fourth	Total
Sales										
Market pulp	\$ 209	\$ 213	\$ 227	\$ 262	\$ 911	\$ 257	\$ 264	\$ 288	\$ 276	\$ 1,085
Tissue ⁽⁵⁾	20	20	21	20	81	22	35	38	35	130
Wood products	177	197	219	204	797	209	254	203	157	823
Newsprint	226	201	199	216	842	198	230	232	247	907
Specialty papers	240	227	219	196	882	188	193	213	217	811
Total sales	\$ 872	\$ 858	\$ 885	\$ 898	\$ 3,513	\$ 874	\$ 976	\$ 974	\$ 932	\$ 3,756
Shipments to Third Parties (thousands of units)										
Market pulp (mt)	353	336	348	388	1,425	362	353	367	342	1,424
Tissue (st) ⁽⁵⁾	13	13	14	13	53	15	23	23	23	84
Wood products (mbf)	505	509	531	466	2,011	455	494	445	452	1,846
Newsprint (mt)	443	397	388	410	1,638	355	393	371	388	1,507
Specialty papers (st)	364	349	333	297	1,343	279	275	289	287	1,130
Average Transaction Price per Unit										
Market pulp (\$/mt)	\$ 593	\$ 632	\$ 650	\$ 678	\$ 639	\$ 710	\$ 747	\$ 784	\$ 809	\$ 762
Tissue (\$/st) ⁽⁵⁾	1,543	1,541	1,492	1,542	1,529	1,480	1,551	1,585	1,562	1,551
Wood products (\$/mbf)	350	386	413	438	396	459	514	457	347	446
Newsprint (\$/mt)	510	509	511	525	514	558	584	629	634	602
Specialty papers (\$/st)	659	651	659	660	657	675	701	737	756	718

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(in millions, except per unit items and otherwise indicated)

	2017					2018				
	First	Second	Third	Fourth	Total	First	Second	Third	Fourth	Total
Operating Income (Loss)										
Market pulp	\$ 7	\$ 16	\$ 19	\$ 37	\$ 79	\$ 33	\$ 41	\$ 57	\$ 41	\$ 172
Tissue ⁽⁵⁾	-	(1)	(3)	(2)	(6)	(1)	(10)	(10)	(9)	(30)
Wood products	20	45	64	57	186	53	79	45	(8)	169
Newsprint	(4)	(7)	(6)	(6)	(23)	(4)	18	32	28	74
Specialty papers	4	(7)	7	(13)	(9)	(7)	4	26	17	40
Corporate and other ⁽¹⁾	(36)	(94)	(35)	(20)	(185)	(26)	(11)	(15)	6	(46)
Total operating income (loss) ⁽¹⁾	\$ (9)	\$ (48)	\$ 46	\$ 53	\$ 42	\$ 48	\$ 121	\$ 135	\$ 75	\$ 379
Selling, General and Administrative Expenses										
Market pulp	\$ 8	\$ 8	\$ 9	\$ 7	\$ 32	\$ 9	\$ 9	\$ 8	\$ 9	\$ 35
Tissue ⁽⁵⁾	2	1	2	1	6	1	3	4	3	11
Wood products	6	7	7	6	26	7	8	6	6	27
Newsprint	10	8	10	10	38	9	9	8	9	35
Specialty papers	7	6	7	7	27	7	6	6	5	24
Corporate and other ⁽¹⁾	9	7	8	17	41	10	7	8	8	33
Total selling, general and administrative expenses ⁽¹⁾	\$ 42	\$ 37	\$ 43	\$ 48	\$ 170	\$ 43	\$ 42	\$ 40	\$ 40	\$ 165
Operating Cost per Unit										
Market pulp (\$/mt)	\$ 575	\$ 583	\$ 595	\$ 583	\$ 584	\$ 619	\$ 631	\$ 629	\$ 688	\$ 641
Tissue (\$/st) ⁽⁵⁾	1,592	1,579	1,700	1,697	1,642	1,585	1,973	2,003	1,982	1,916
Wood products (\$/mbf)	310	299	291	318	304	342	355	355	366	354
Newsprint (\$/mt)	519	525	526	540	528	568	538	543	562	552
Specialty papers (\$/st)	647	673	639	703	664	698	688	647	697	682
Operating Cost per Unit, Excluding Depreciation and Amortization										
Market pulp (\$/mt)	\$ 551	\$ 561	\$ 572	\$ 565	\$ 562	\$ 600	\$ 610	\$ 609	\$ 673	\$ 622
Tissue (\$/st) ⁽⁵⁾	1,504	1,489	1,593	1,614	1,550	1,508	1,762	1,796	1,794	1,736
Wood products (\$/mbf)	293	284	276	299	287	325	340	337	346	337
Newsprint (\$/mt)	483	484	485	498	488	524	496	499	518	509
Specialty papers (\$/st)	615	640	605	667	630	657	644	604	661	641
Product Inventory (thousands of units)										
Market pulp (mt)	92	94	100	89	89	91	108	116	80	80
Tissue (st) ⁽⁵⁾	8	8	8	11	11	11	8	7	5	5
Wood products (mbf)	147	125	122	124	124	140	128	162	157	157
Newsprint (mt)	107	114	98	78	78	93	85	96	101	101
Specialty papers (st)	100	93	86	66	66	68	70	78	54	54

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(in millions)	2017					2018				
	First	Second	Third	Fourth	Total	First	Second	Third	Fourth	Total
Net Income (Loss) Including Noncontrolling Interests										
Market pulp	\$ 7	\$ 16	\$ 19	\$ 37	\$ 79	\$ 33	\$ 41	\$ 57	\$ 41	\$ 172
Tissue ⁽⁵⁾	-	(1)	(3)	(2)	(6)	(1)	(10)	(10)	(9)	(30)
Wood products	20	45	64	57	186	53	79	45	(8)	169
Newsprint	(4)	(7)	(6)	(6)	(23)	(4)	18	32	28	74
Specialty papers	4	(7)	7	(13)	(9)	(7)	4	26	17	40
Corporate and other	(73)	(119)	(55)	(58)	(305)	(64)	(60)	(33)	(33)	(190)
Total net income (loss) including noncontrolling interests	\$ (46)	\$ (73)	\$ 26	\$ 15	\$ (78)	\$ 10	\$ 72	\$ 117	\$ 36	\$ 235
Interest Expense	\$ 11	\$ 12	\$ 13	\$ 13	\$ 49	\$ 13	\$ 11	\$ 12	\$ 11	\$ 47
Income Tax Provision (Benefit)	\$ 29	\$ 19	\$ 15	\$ 21	\$ 84	\$ 31	\$ 47	\$ 33	\$ 41	\$ 152
Depreciation and Amortization										
Market pulp	\$ 8	\$ 8	\$ 8	\$ 7	\$ 31	\$ 7	\$ 8	\$ 7	\$ 5	\$ 27
Tissue ⁽⁵⁾	1	1	2	1	5	1	5	5	4	15
Wood products	9	7	9	8	33	8	7	8	9	32
Newsprint	16	17	16	17	66	16	17	16	17	66
Specialty papers	12	11	11	11	45	12	12	12	11	47
Corporate and other	5	6	6	7	24	9	5	6	5	25
Total depreciation and amortization	\$ 51	\$ 50	\$ 52	\$ 51	\$ 204	\$ 53	\$ 54	\$ 54	\$ 51	\$ 212
EBITDA ⁽⁶⁾										
Market pulp	\$ 15	\$ 24	\$ 27	\$ 44	\$ 110	\$ 40	\$ 49	\$ 64	\$ 46	\$ 199
Tissue ⁽⁵⁾	1	-	(1)	(1)	(1)	-	(5)	(5)	(5)	(15)
Wood products	29	52	73	65	219	61	86	53	1	201
Newsprint	12	10	10	11	43	12	35	48	45	140
Specialty papers	16	4	18	(2)	36	5	16	38	28	87
Corporate and other	(28)	(82)	(21)	(17)	(148)	(11)	3	18	24	34
Total EBITDA	\$ 45	\$ 8	\$ 106	\$ 100	\$ 259	\$ 107	\$ 184	\$ 216	\$ 139	\$ 646
Special Items ⁽⁶⁾										
Foreign exchange (gain) loss	\$ -	\$ (3)	\$ (7)	\$ 1	\$ (9)	\$ 1	\$ 1	\$ -	\$ -	\$ 2
Closure costs, impairment and other related charges ⁽¹⁾	7	65	8	2	82	-	1	-	120	121
(Reversal of) inventory write-downs related to closures	4	9	11	-	24	(1)	-	-	-	(1)
Net (gain) loss on disposition of assets	-	-	(2)	(13)	(15)	-	(4)	-	(141)	(145)
Non-operating pension and OPEB costs (credits) ⁽¹⁾	(3)	(1)	(2)	(1)	(7)	(13)	(12)	(13)	(12)	(50)
Start-up costs	8	7	3	9	27	8	-	-	-	8
Other (income) expense, net	-	(2)	1	4	3	6	2	(14)	(1)	(7)
Total special items	\$ 16	\$ 75	\$ 12	\$ 2	\$ 105	\$ 1	\$ (12)	\$ (27)	\$ (34)	\$ (72)
Adjusted EBITDA ⁽⁶⁾										
Market pulp	\$ 15	\$ 24	\$ 27	\$ 44	\$ 110	\$ 40	\$ 49	\$ 64	\$ 46	\$ 199
Tissue ⁽⁵⁾	1	-	(1)	(1)	(1)	-	(5)	(5)	(5)	(15)
Wood products	29	52	73	65	219	61	86	53	1	201
Newsprint	12	10	10	11	43	12	35	48	45	140
Specialty papers	16	4	18	(2)	36	5	16	38	28	87
Corporate and other	(12)	(7)	(9)	(15)	(43)	(10)	(9)	(9)	(10)	(38)
Total adjusted EBITDA	\$ 61	\$ 83	\$ 118	\$ 102	\$ 364	\$ 108	\$ 172	\$ 189	\$ 105	\$ 574

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Notes

¹ In March 2017, the FASB issued ASU 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost," which requires employers that present a measure of operating income in their statements of earnings to disaggregate and present only the service cost component of net periodic pension and OPEB cost in operating expenses (together with other employee compensation costs arising during the period). The other components of net periodic pension and OPEB cost (or "Non-operating pension and OPEB costs") are reported separately outside any subtotal of operating income. This update is effective retrospectively for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. We adopted this ASU on January 1, 2018.

² We define working capital as current assets less current liabilities excluding cash and cash equivalents and debt.

³ We define net debt as total debt less cash and cash equivalents.

⁴ We define liquidity as cash and cash equivalents and availability under our credit facilities.

⁵ The operating results of our Calhoun (Tennessee) tissue operations, previously recorded under corporate and other, have been recorded in our tissue segment since April 1, 2018.

⁶ EBITDA by reportable segment is calculated as net income (loss) including noncontrolling interests from the consolidated statements of operations, allocated to each of our reportable segments (market pulp, tissue, wood products, newsprint and specialty papers) in accordance with FASB ASC 290, "Segment Reporting," adjusted for depreciation and amortization. EBITDA for corporate and other is calculated as net income (loss) including noncontrolling interests from the consolidated statements of operations, after the allocation to reportable segments, adjusted for interest expense, income taxes, and depreciation and amortization.

Adjusted EBITDA means EBITDA, excluding special items, such as foreign exchange gains and losses, closure costs, impairment and other related charges, inventory write-downs related to closures, start-up costs, gains and losses on disposition of assets, non-operating pension and OPEB costs and credits and other charges or credits. Special items are allocated to corporate and other.

We believe that using these non-GAAP measures is useful because they are consistent with the indicators management uses internally to measure the Company's performance, and it allows the reader to more easily compare our ongoing operations and financial performance from period to period. EBITDA and adjusted EBITDA are internal measures, and therefore may not be comparable to those of other companies. These non-GAAP measures should not be viewed as substitutes to financial measures determined under GAAP in our consolidated statements of operations in our filings with the SEC.